ALP Board Conference Call Minutes: January 14, 2025

In attendance: Jordan Allen, Adam French, Darlene Hawco, Richard Boscher, Olivia Blum, Jolene Airth

Regrets: Martin Winchell, Alison Neale

Jordan Allen called the meeting to order at 7:05pm confirming quorum was met with 5 directors in attendance as per policy as follows:

4.1.5 Quorum

The directors cannot pass any resolutions or motions unless quorum is present both at the start of the meeting and throughout the meeting. Quorum is a majority of directors. 1(22) With seven directors, the required quorum is four directors.

- 1. Adam motioned to approve the January 14, 2025 agenda, seconded by Olivia. All in favor. Motion carried.
- 2. Olivia motioned to approval the December 10, 2024, Meeting Minutes, as circulated, seconded by Adam. All in favor. Motion carried.
- 3. Office & Financial Update
 - a. November tags
 - b. December tags Nov. and Dec. tag stats were reviewed noting a slight decline in tag sales the past two months, however still within the 10-year average.
 - c. Budget vs. actual board reviewed, again the decline in income from tag sales the past two months was indicated.
- 2. Old Business:
 - a. Targeted Grazing Course update: bank account set up, 9 students registered for the January 15 intake, course is ready to roll out. Course advertising is ongoing, noting a second course intake starting January 29.
- Research priorities with AAFC researcher, Dr. Christine Liu and RDAR ALP's research priorities were shared after an introductory meeting and board would be open to meeting with both parties to discuss as requested.
 Action: ED to invite Dr. Liu and Quin Hlus. PDAP, to February 11 heard conference call.

Action: ED to invite Dr. Liu and Quin Hlus, RDAR, to February 11 board conference call.

- 5. SSDB Conference report Adam circulated a written report for review. The conference and AGM were well attended with informative speakers. ALP was welcomed warmly and positive conversations around national unity and the sheep industry were held. ALP's Targeted Grazing Course was presented by our instructor Marisa Schuebel.
- 6. ATB breeder finance potential

- a. ATB's finance specialist needs some data to help determine ATB's appetite for financing opportunities for breeding sheep:
 - i. risk assessment
 - ii. production cycles
 - iii. producers need a business plan
 - iv. list of all abattoirs in province-location, capacity, rules, export market
 - v. What can ATB expect for profitability from the sheep operation
- b. Potential to work with ATB to create our own ABFI program

No action will be taken to pursue a breeder finance program by ALP. After discussing the business risks, it is not financially feasible to do so. There are options for producers to receive financing through ATB provided they can share the data noted in 6a, as well as financing options in place with LFA's (local feeder associations).

- 7. M. Ovi program service provider potential- The provincial M. Ovi program veterinarians reached out to ALP office looking for a recommendation for a service provider to administer their M. Ovi mitigation and testing program, as the AB government would like them to have a third party rather than continue the service. The board has a few suggestions for non-government providers and will continue to share the program information with our producers. Action: ED to circle back with M. Ovi program staff to share the board's feedback.
- 8. Producer Feedback *Directors write notes/comments in the database every time they speak to a producer.

Industry Events:

CSF AGM – January 18 via Zoom. Jordan, Adam, Jolene have registered. Stockmen's Bunkhouse Bonanza Jan 31-Feb 1, Cochrane: Jordan & Alison Mountain View Aggie Days– May 23-24, Carstairs Jordan

- 9. In camera at 8:09, out of camera at 8:18.
- 10. Motion to Adjourn at 8:18 by Oliva.

Next director meeting January 28, 7:00pm-8:30pm