#### Alberta Lamb Producers Board Meeting Minutes: 13 September 2024

Attending: Jordan Allen, Adam French, Martin Winchell, and Darlene Hawco, Jolene Airth Attending via TEAMs: Alison Neale, Richard Boscher

In-camera started at 8:05am and ended at 8:10am.

The meeting was called to order by the chair at 8:10 am.

### 1. Agenda

Darlene - Motion to approve agenda as presented. Adam - Seconded.

# 2. Marty- Motion to approve the meeting minutes from August 27, 2024, as presented. Darlene - Seconded.

**3. September 3, 2024 farm visit-** Darlene, Marty and Jolene met with a group of producers in Ponoka County for a farm tour, lunch and to hear industry concerns, which were discussed with the board.

### 4. Office & Financial update

- a. Year-end tag stats were reviewed and noted that sales have marginally increased throughout the years.
- b. The 2023–2024-year end Budget VS. Actual was reviewed noting that there was a small excess of revenue over expenditures.
- c. Budget vs. actual 2024-2025
- d. Director expense Policy Review

# Action: Directors to research and bring forth potential changes to policy prior to AGM.

- e. Executive director Report was given verbally.
- f. All MBC meeting will occur on October 22, 2024 Red Deer, Alberta, and executive board members are encouraged to attend.
  Action: ED to register confirmed directors for the meeting.

5. ALP promotional items board discussed opportunity to promote the industry with budgeted funds.

6. Review 2024-25 ALP DRAFT Budget – board reviewed and edited draft budget. Action: Ed to discuss internal restriction of funds with accountant and report back to board.

**7. Marketing Council Presentation -** Jake Kotowich and Lisa Bussieres presented an overview of Marketing Council, their role and a review of ALP's regulations and legal responsibilities.

**8. Elevator Pitch -** Team exercise confirming ALPs mission, vision and values, and goals.

**9. National and Provincial Organizations** - an overview and background of the organizations ASBA, NSN and CSF were discussed.

**10. National Unity** – an open board discussion was held on the goals and objectives of belonging to a national organization.

In camera meeting started at 4:46pm and ended at 4:56pm.

#### Alberta Lamb Producers Board Meeting Minutes: 14 September 2024

Attending: Jordan Allen, Adam French, Alison Neale, Martin Winchell, and Darlene Hawco, Jolene Airth. Alision left the meeting at 1:30pm.

**Regrets: Richard Boacher** 

In-camera started at 8:00am and ended at 8:06am.

Meeting started at 8:06 am.

**10. National Unity** – Next steps were discussed and confirmed. Board to investigate member options, gather information and determine what is in the best interest of Alberta Lamb Producers.

Action: ED and Chair to draft a letter in response to ASBA's communication to ALP regarding their potential application to join CSF as an affiliate member.

Action: Chair to draft letter to NSN

Action: Chair to draft letter to CSF

**11. Agriprofit\$ and Sheep Benchmarking** The board discussed the opportunity to work with AgriProfit\$ to engage producers in hopes of gathering benchmarking cost of production information to assist new and current producers.

# Motion: Adam made a motion that ALP supports and promotes the AgriProfit\$ program for Sheep Benchmarking. Seconded by Alison. All in favor, motion carried.

#### Action: ED to connect with AgriProfit\$ staff to start the promotion process.

**12. Request for Collaboration with Alberta Goat Association (AGA)** The board discussed the opportunity to collaborate with the AGA and see potential for future small ruminant projects.

**13. Request for workshops/webinars with Leduc County** ALP was invited to collaborate with Leduc County on webinars and or workshops directed at new producers in the small ruminant industry. The board supports this initiative.

Action: ED to connect with Leduc County staff and AGA to discuss the potential of webinars to be hosted in the new year.

**14. Strategic Planning.** The board reviewed ALP's Strategic Plan and smart goal progress. **Action: ED to book 2-3 hour facilitated planning session at the February in person board meeting.** 

**15. AGM –** AGM and conference director tasks were set.

The in-camera meeting was called to order at 3:30pm and adjourned at 3:59pm.

A motion to adjourn was made by Darlene at 4:00pm.